

# HP Service Provider Growth Suite



Visit us online at  
[hp.com/hpfinancialservices](http://hp.com/hpfinancialservices)

As a service provider, you have to be able to respond to a market that is changing fast. Success requires a different kind of solution, one that can deliver the flexibility and agility required for this new world of IT. To stay ahead of change and unknown customer demands requires a flexible business model, one that will help you quickly launch new services, adjust to evolving customers' needs, align costs to revenue, and accelerate the growth of your business.

Whether you're just starting out, upgrading existing infrastructure, or building new capabilities, you need to be able to:

- Create investment capacity to acquire infrastructure and accelerate growth
- Reduce costs and better align IT spend to recurring revenue streams
- Increase speed and time to market

## Why the HP Service Provider Growth Suite?

With investment and transition solutions that help speed migration and modernization efforts, the HP Service Provider Growth Suite can help you keep pace with customer demands while delivering the investment capacity to upgrade technology essential for business growth.

Focused on enabling growth, the HP Service Provider Growth Suite:

- Delivers investment flexibility to help you adapt your business model to changing marketplace dynamics
- Maximizes existing environments while delivering the investment flexibility to quickly acquire new infrastructure in support of evolving customer demands
- Creates an asset-lite environment and delivers on Infrastructure 'as a Service' (IaaS)

## How does it work?

The HP Service Provider Growth Suite includes three solutions, each of which helps Service Providers meet the New Style of IT-inspired goals of differentiating services, increasing speed and agility, and driving business growth.

- **Accelerated Migration**—Create investment capacity so you can invest in the technology needed to develop new services by converting your existing IT equipment from an ownership to a flexible usage model. Removal and upgrades to your legacy systems is at your discretion.
- **Lifecycle Refresh**—Support ongoing modernization efforts with flexible investment solutions that support the full IT lifecycle, ensuring technology is refreshed in line with business and customer needs.
- **Pre-Provisioning**—Acquire up to 12 months of “advance IT need” on day one. Select a rollout term based on your business needs with payments beginning once technology is activated.

## The right flexible investment solutions for you

The suite delivers a broad set of flexible investment solutions to help deliver the business model flexibility essential in this new world of IT.

Sign up for updates  
[hp.com/go/getupdated](http://hp.com/go/getupdated)



Share with colleagues



Rate this document

© Copyright 2015 Hewlett-Packard Development Company, L.P. The information contained herein is subject to change without notice. The only warranties for HP products and services are set forth in the express warranty statements accompanying such products and services. Nothing herein should be construed as constituting an additional warranty. HP shall not be liable for technical or editorial errors or omissions contained herein.

Financing and service offerings available through Hewlett-Packard Financial Services Company and its subsidiaries and affiliates (collectively HPFSC) in certain countries and are subject to credit approval and execution of standard HPFSC documentation. Rates and terms are based on customer's credit rating, offering types, services and/or equipment type and options. Not all customers may qualify. Not all services or offers are available in all countries. Other restrictions may apply. HPFSC reserves the right to change or cancel this program at any time without notice.

4AA5-7482ENW, March 2015

